



Think Bigger: Escape the Scarcity Mindset
Messaging and Fund Development Conference
1/23/2020

Plenary Session: Recommended Reading

Alyssa Byrkit

Mindset, Carol Dweck
Winners Take All, Anand Giridharadas
Just Giving, Rob Reich
The Soul of Money, Lynne Twist

Thaddeus A. Squire

Commons & Commoning

- David Bollier and Silke Helfrich, *Free, Fair and Alive: The Insurgent Power of the Commons*, New Society Publishers, 2019.
- David Bollier, *Think Like a Commoner: A Short Introduction to the Life of the Commons*, New Society Publishers, 2014.
- David Bollier and Silke Helfrich (editors), *Patterns of Commoning*, The Commons Strategies Group, 2015.
- David Bollier and Silke Helfrich (editors), *The Wealth of the Commons: A World Beyond the Market & State*, The Commons Strategies Group, 2012.
- Elinor Ostrom, *Governing the Commons: The Evolution of Institutions for Collective Action*, Cambridge University Press, 1990.
- Elinor Ostrom and James Walker, *Trust and Reciprocity: Interdisciplinary Lesson for Experimental Research*, The Russell Sage Foundation Series on Trust, Vol 6., 2003.
- Donella H. Meadows, *Thinking in Systems, A Primer*, Chelsea Green Publishing, 2008.

Behavioral Sciences & Economics/Philanthropy

- Martin E.P. Seligman, *Flourish: A Visionary New Understanding of Happiness and Well-being*, Atria, 2011.
- Adam Grant, *Given and Take: A Revolutionary Approach to Success*, Weidenfeld & Nicolson, 2014.
- Adam Grant, *Option B: facing adversity, building resilience, and finding joy*, WH Allen, 2017.
- John C. Bogle, *Enough: True Measures of Money, Business, and Life*, John Wiley & Sons, 2009.
- Richard H. Thaler & Cass R. Sunstein, *Nudge: Improving Decisions about Health, Wealth, and Happiness*, Yale University Press, 2008.
- Anand Giridharadas, *Winners Take All: The Elite Charade of Changing the World*, Vintage, 2019.
- Rob Reich, *Just Giving: Why Philanthropy is Failing Democracy and How it Can Do Better*, Princeton University Press, 2018.

Additional Recommendation:

Edgar Villanueva, *Decolonizing Wealth: Indigenous Wisdom to Heal Divides and Restore Balance*